

ASSOCIATIONS AND LEADERSHIP

- President, MBA Class, 200X–200X
- Founder/President, Students for Social Action, 200X–200X

PROFESSIONAL EXPERIENCE

PERSONAL FINANCIAL ANALYST FINANCIAL COMPANY

Month 200X–Month 200X
Chicago, IL

Financial Services Company with over 100,000 representatives across North America serving six million clients

- Sold financial services and products including life insurance, mutual funds and 401(k) plans to over 40 individual clients through prospecting, relationship-building and individual and group sales presentations.
- Successfully trained 12 new hires on conducting sales transactions, building client relationships and developing presentation skills.
- Assisted in preparing presentation proposals for small business clients.

BANK EXAMINER BANK

Month 199X–Month 200X
Chicago, IL

Regional bank with multiple different branches that served five mid-western states with 1500 employees

- Supervised and regulated over 20 banks and bank holding companies examining financial, operational and technological systems to ensure compliance with federal regulations and laws.
- Recognized for individually uncovering potential violation of bank holding company through routine assessment and analysis initially overlooked by FDIC.
- Selected as Examiner-in-Charge of two member team during first year of training to investigate and gather data on the financial operations of \$30 million bank holding company.

ADDITIONAL EXPERIENCE

- Volunteer Marketing Consultant, Company, Month 200X–Month 200X

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